A world of opportunities

Investment model ensures commitment
208 investments defined bottom-up

**Technology**
Knowledge, processes, people

- **Industrial postdocs**
  - HTF investment: DKK 0.5-1.5m
  - Total budget: DKK 1-3m
  - Funding period: 1-3 years

- **Advanced technology projects**
  - HTF investment: DKK 2.5-15m
  - Total budget: DKK 5-30m
  - Funding period: 2-4 years

- **Advanced technology platforms**
  - HTF investment: DKK 15-75m
  - Total budget: DKK 30-150m
  - Funding period: 3-5 years

**Funding**
1-2-3-model

Base Capital: DKK 16bn
Total project volume: DKK 4.7bn
HTF invest. 2012: DKK 640m

**Market**
Needs Turnover Use

**Research and development**

**Commercialization**
Demonstration

**Sales**
Advanced Technology Foundation
Close cooperation between public and private partners

Five conditions

- Minimum one research institution and one company
- Focus on science and commercialisation
- Clear targets
- Strong competencies
- 1-2-3 model - all partners contributes
The HTF investment model

The good idea in focus

Den gode idé

Det gode projekt

De gode resultater

Åbenbart erhvervsmæssigt potentiale

Forskning og innovation af international standard

Entrepreneurship

Idémodning

Screening

Kendskab

Dialog

Pitch

Ansøgning

Projektsstart

Forskning og udvikling I

Forskning og udvikling II

Videreførelse

Videreførelse
Højteknologifondens bestyrelse

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Bestyrelsesmedlem
Interaction and mutual dependence
Companies and universities – a strong partnership

Kilde: Højteknologifonden (2011)
Dedicated collaboration leads to results
Openness and trust pay off

Three important questions regarding the dedicated collaboration

1. We share protected knowledge and technology
2. We exchange apparatus and equipment
3. We have a shared focus on the product

Source: Analysis of 30 completed projects in Højteknologifonden (August 2011)
Meet the projects on location
On-going ‘health’ checks of the projects (active follow-up)

800+ steering committee meetings
Ongoing HTF projects with DIKU

TREEDFURNITURE: furniture production based on X-ray characterisation (3 years, 23 MDKK)
- Innospexion
- Carl Hansen & Søn
- PA Savværk
- 24a Automation
- DIKU

CT Scanner to optimise yield in food production (3 years, 22 MDKK)
- DMRI
- Danish Crown A/S
- DIKU

ACTULUS: Efficient software for pension management (3.5 years, 23 MDKK)
- Edlund A/S
- KU – Matematics
- IT University
Hands-on creates results
Strong partnerships, technology development, new investments in jobs

Better fertility treatment
- 20% better chance of pregnancy
- From six to +50 employees
- Entered 20 countries in Europe and USA

Eco-friendly light for stage performance
- From incandescent light bulbs to LED
- Largest single order to date of DKK 85m
- New light fixtures win international acclaim

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Thank you for your attention!

www.hoejteknologifonden.dk